



**Do you have a good understanding and experience in procurement particularly the Utilities sector? Do you have strong negotiation skills with experience in supplier and customer relationship management?**

An exciting opportunity has arisen for a confident and proactive **Utilities Specialist** to join this rapidly expanding farming cooperative as part of the Business Services team with specific responsibility for the procurement of electricity and water as well as giving impartial advice to our members on energy management, renewables and the roadmap to zero.

Fram Farmers is one of the UK's largest farmer-owned input purchasing and crop marketing Groups for professional arable and livestock farmers. We exist solely to serve and represent our significant Membership base, our goal being to provide them with an unequalled service, together with the very best value for money for the purchasing and crop marketing activities which we undertake on their behalf.

You will be responsible for a variety of activities including but not limited to:

- Develop robust and competitive relationships with key utilities suppliers and have a proactive approach when looking at new products, services and contracts.
- Negotiate with existing and potential suppliers for the most competitive terms, service and timely deliveries.
- Deal with member enquiries in relation to electricity connections and contracts.
- Ensure members are kept up to date with developments on new or alternative products as they become available.
- Broker membership enquiries relating to renewables projects.
- Assist in the achievement of budgets and targets.
- Collate relevant information on utilities markets and utilise this information to the groups benefit.
- Keep up to date with market trends within the utilities sector.

To be considered for this position, you must be highly organised, self-motivated and a resourceful team player with a high focus on providing an excellent standard of customer service with a good telephone manner.

In return for your ability to multi task and remain calm under pressure you will be rewarded with a competitive salary depending on experience/knowledge plus benefits, whilst gaining the opportunity to work within a progressive, career focused environment as part of a lively, professional team.

Own transport is desirable due to location. If you believe you have the necessary skills and experience for this vacancy, please apply today!